



# Phased Solicitation Update #1

## Subject: Solicitation Revisions & Responses to Bidder Inquiries

DATE: July 26, 2018

PHASED SOLICITATION: 23134 BID OPENING DATE | TIME: August 3, 2018 | 11:00 AM

GROUP | TITLE: GROUP: 01800 – Road Salt, Treated Salt, & Emergency Standby Salt

### OGS DESIGNATED CONTACTS:

Bailey Baleno	CMS 1	518-473-1614	<a href="mailto:bailey.baleno@ogs.ny.gov">bailey.baleno@ogs.ny.gov</a>
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Jamie Nusbaum	Assistant Director		<a href="mailto:edward.nusbaum@ogs.ny.gov">edward.nusbaum@ogs.ny.gov</a>

The Office of General Services (OGS) has reviewed the inquiries received for Road Salt, Treated Salt, & Emergency Standby Road Salt, Phased Solicitation 23134 during the Inquiry Period that ended on July 20, 2018.

### Answers to the inquiries can be obtained at the Procurement Services Bid Calendar:

<http://www.ogs.ny.gov/purchase/biddocument/23134bid.asp>. All inquiries are verbatim except as otherwise noted within the inquiry.

In addition to publishing responses to the inquiries, OGS has made some revisions to the Phased Solicitation. The revised Phased Solicitation is being released simultaneously with the responses to the inquiries. **A revision to Phased Solicitation 23134, Section 6.8 – Minimum/Maximum Obligations, is provided as a convenience on Page 2 of this document.** Bidders are directed to refer to the actual revised Phased Solicitation document and the answers to the inquiries for the specific language changes and clarifications. Bids submitted will be evaluated based on the revised Phased Solicitation.

**If submitting a bid, this letter should be signed, and the original should be attached to and made a part of your bid.**

Bid of (Company): \_\_\_\_\_

Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

Signature of Bidder: \_\_\_\_\_

Printed Copy of Signature: \_\_\_\_\_

Date: \_\_\_\_\_

**REVISIONS TO PHASED SOLICITATION 23134 (Main Document)**

**REVISION #1 (PAGE 25)**

On page 25 of the revised Phased Solicitation 23134, **Section 6.8 – Minimum/Maximum Obligations**, has been modified (please refer to the Phased Solicitation [revised July 25, 2018]).

**6.8 Minimum/Maximum Obligations**

Authorized Users are obligated to take 70% minimum (50% minimum for solar salt) of their filed requirements during the contract period and Contractors are obligated to deliver up to 150% of the filed requirement for Road Salt and Treated Salt. However, Authorized Users with multiple delivery sites (e.g., NYSDOT, County Highways and NYS Thruway) shall have their minimum/maximum delivery quantities determined based on the sum of all their sites serviced by a Contractor **per lot**.

When the Authorized User is not able to take the minimum required amount, the salt Contractor will store salt for the Authorized User until December 31 of that calendar year (i.e., user did not take minimum by 8/31/19 – Contractor will store through 12/31/19). If storage is necessary for an Authorized User beyond 12/31/19, the salt Contractor may offer storage at a per month rate. Delivery of stored salt between 9/1/19 and 5/31/20 shall meet the delivery requirements in Section 6.12 - *Delivery Terms*.

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